

## SAP EDUCATION



## SAP for Automotive – Supplier Industry:

**SAP for Automotive** is a comprehensive set of solutions designed for automotive manufacturers (OEMs), automotive suppliers, and sales and service organizations worldwide. With **SAP for Automotive** solutions, you can manage mission-critical business processes, including supply chain planning, manufacturing and logistics planning and execution, sales and marketing, and customer service.

**SAP for Automotive** enables you to integrate your value chains for engineering, procurement, manufacturing, sales, and service. Gain business benefits such as efficiency, reduced risk, more visibility and control, more sales and expanded supply chain management, lower total cost of ownership & seamless integration.

**Delivery Type:** Class – Room Instructor Led

**Locations:** Calgary, Edmonton, Vancouver, Ottawa, Montreal & Toronto

## COURSE CONTENTS

### → Overview of SAP Supplier Industry:

### → Business Processes in Sales Order Management:

- Organizational Structures in Sales Order Management
- Working with Customer Master Data and Material Master Data
- Overview of the Process Chain for Sales Order Processing
- Pre-Sales activities, Order Processing, Procurement, Delivery, Billing, Payment
- Introduction to Pricing in Sales and Distribution
- Introduction to Availability Check
- Sales and Distribution processing with make-to-order production
- Credit Memo Processing and returns processing
- Introduction to Sales and Distribution Reporting

### → Processes in Procurement:

- Basics of Procurement
- Master Data (Material, Supplier & Info Record)
- Procurement Process for Stock Material
- Procurement Process for Consumable Material
- Procurement Process for External Services
- Automated Procurement Process
- Analysis in Materials Management

### → Processes in the Supplier Industry:

- Overview of Supply Chain in Automotive Industry
- General EDI Processing

- Typical Automotive Business Processes
- Scheduling agreement processing with forecast and just-in-time delivery schedules
- Scheduling agreement processing with forecast delivery schedule and delivery order (pickup sheet)
- Scheduling agreement processing with external service providers
- JIT Process 1: Delivering Sequenced Calls (JIS)
- JIT Process 2: Generating, Sending and Delivering summarized JIT Calls
- Integrating Suppliers via the Supplier Portal

#### → **JIT - Processes:**

- Different JIT Business Processes
- Customizing and carrying out the following processes
- Receiving sequenced calls (JIS)
- Forwarding sequenced calls (JIS)
- Incoming, outgoing summarized JIG calls (JIT)

#### → **Operational Procurement & Material Flow:**

- Overview of Business Processes
- Operational Procurement – Scheduling Agreement Processing
- Inbound Deliveries
- Packing Logistics
- Credit Memo Process for the Automotive Industry
- Production Supply – JIT Processing
- KANBAN
- Supply – To - Production

#### → **ECC Planning & Manufacturing Overview:**

- Overview of Planning Process within SAP ECC
- Overview of the Master and Transaction Data relevant to Production Planning
- Overview of Master Planning using Sales and Operations Planning
- Introduction to Demand Management

- Overview of Long – Term Planning
  - Overview of Master Production Scheduling
  - Introduction to Materials Requirements Planning
  - Introduction to Capacity Evaluations
  - Order – Controlled Production with Production Orders
  - Order – Controlled Production with Process Orders
  - Repetitive Manufacturing
  - KANBAN
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## CONTACT US

Course schedule information is available on [www.sitinfosys.com](http://www.sitinfosys.com)

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